

Message Text

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R 162040Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

UNCLAS STATE 114887

E.O. 11652: N/A

TAGS: BDIS, ID

SUBJECT: CONGRESSIONAL INQUIRY

1. SENATOR EAGLETON'S OFFICE HAS REPORTED A CONSTITUENT'S TRADE COMPLAINT THAT MAY BE RELATED TO COMPLAINT REPORTED STATE 100855.

2. NATHANIEL GUNN ASSOCIATED WITH CAMEO NIXA CO., NIXA MISSOURI, HAS INFORMED SENATOR THAT HE HAS CONTRACT TO SUPPLY 60,000 MT UREA TO INDAUS DEVELOPMENT CORP, JAKARTA. CONTRACT SIGNED LAST DECEMBER AND APPROVED BY GOI DIRECTORATE GENERAL OF TRADE (AWARD NO. 01304/DJP1574). FIRST SHIPMENT OF 10,000 MT DEPARTED U.S. APRIL 14. TWELVE DAYS LATER GUNN RECEIVED TELEX FROM INDAUS ASKING HIM TO COME TO JAKARTA TO DISCUSS CONTRACT. AT MAY 4 MEETING IN JAKARTA GUNN HAD IMPRESSION FROM BUYERS AND FROM ONE RUSDY HARMAYN, SAID TO BE FROM DIRECTORATE GENERAL OF TRADE, THAT WHATEVER PROBLEMS THEY HAD (NOT REPORTED TO SENATOR'S OFFICE) WERE RESOLVED; IF PRICE AMENDMENT WAS DISCUSSED, NO CHANGE WAS APPARENTLY MADE. ON MAY 8 INDAUS REPS REACHED GUNN IN HONG KONG TO INFORM HIM THAT DIRECTORATE GENERAL OF TRADE WAS NOW REQUIRING THAT CONTRACT PRICE BE REVISED DOWNWARDS (FROM AN UNSPECIFIED AMOUNT TO 365 DOLS PER MT) AND REPORTEDLY THAT

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LOWER PRICE SHOULD EVEN APPLY TO 10,000 TONS NOW ON SEAS. GUNN HAS SINCE WRITTEN TO DIRECTOR GENERAL MUSKITA, OBJECTING TO BREACH OF CONTRACT. GUNN REPORTEDLY NOT YET PAID FOR FIRST SHIPMENT.

3. EMBASSY REQUESTED TO LOOK INTO THIS CASE AND INTO UNITED OVERSEAS INVESTMENT COMPANY'S COMPLAINT TO SEE IF UNDESIRABLE TREND EMERGING WITH RESPECT UREA SHIPMENTS AND IF REPRESENTATIONS ARE WARRANTED TO GOI. KISSINGER

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